



PERSONAL INFORMATION

Name
Address
Telephone
E-mail
Nationality
Date of birth
LinkedIn Profile

DR. SYED, SHAN E RAZA

RESIDENT SINCE OCTOBER 2006 IN ITALY.

VIA ARIOSTO, 42, CARONNO PERTUSELLA (VA), 21042, ITALY

+393286448460

ssyed@afros.it ; ssyed@outlook.it

Pakistani

15/05/1977 and *father of four kids*

<https://it.linkedin.com/in/dr-syed-shan-e-raza-9411697>

WORK PERMIT

ENTITLED TO INDEFINITELY LIVE AND WORK IN EU (SCHENGEN) COUNTRIES

WORK EXPERIENCE

• Dates (from – to)

- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 21-02-2012 till date

Afros Cannon S.P.A., Caronno Pertusella (VA) Italy
World's leader in R&D, design, development, manufacturing, installation, commissioning, testing and startup of Industrial plants and equipment for the polyurethane, plastics and composite material processing.

Project Manager

Providing Project management services for the plant conversion and management of complex international Projects including retrofitting and modifications of the existing equipment to make them complaint with ATEX regulations and also providing turnkey projects to produce Polyurethane for the refrigeration and sandwich panel industry and other plastic/composite material processing for the automotive industry.

It substantially includes the following macro activities:

- Providing consultancy services to commercial/sales colleagues during the pre-sales phase, in order to provide best possible and customized offer as per customer needs by utilizing project management know how and technical expertise.
- Once the order is received and project is assigned, to organize with the customer to hold a kick-off meeting and pay frequent site visits to get familiar with site needs and technical data to pursue the technical project design and equipment manufacturing.
- Work as source of contact with pivotal role between the customer and my company during the design, development, manufacturing, delivery, installation, commissioning and startup phases.
- Identification, validation and selection of suppliers (national and international level as per project location) to perform needful services of civil, mechanical, HVAC ducting, low and high pressure piping, electrical and instrumentation works. I am also responsible of validation and approval of the works done by suppliers in compliance to our specifications and applicable norms.
- Mobilize and monitor the team of installation/commissioning and testing engineers and provide them needful support during such phases.
- Project handover and support the customer during post installation trouble shooting and problem solving by liaison through technical assistance department.

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From 01-06-2010 to 20-02-2012

Whirlpool Corporation, EU HQ Cassinetta di Biandronno (VA) Italy
World's leading manufacturer of domestic home appliances

Innovation and Intellectual property protection Consultant

- Providing consultancy and supporting the Program Manager in managing innovation activities in the company and managing team of innovators to develop innovative ideas and maintain innovation project portfolio.
- Managing global (EMEA, NAR, LAR and Asia) region's IP budget for the food category.
- Competitive positioning and analysis of Intellectual property and preparing proposals for the potential innovation opportunities.
- Delivering the project to industrial engineering department upon successful validation.

From 01-09-2008 to 31-03-2010

Frette s.r.l., Monza (MB) Italy
Luxury textile Products

Quality Analyst

- Identifying quality needs and suggesting sampling plan/AQL using ISO 2859-1
- Application of international norms and developed Quality Assurance Model (QUAM).
- Suppliers Quality evaluation and auditing.
- Development and standardisation of quality procedures, work instructions, forms and internal quality auditing.

From 01-09-2007 to 31/03/2008

FARINA CLAUDIO srl Milan Italy
Industrial equipment/Formworks manufacturing for construction application

Business Development Manager

- International Marketing, branding of DESTIL FORMWORK.
- Business development & competitive analysis.
- New market development strategies and strategic analysis(pest ,swot ,five forces etc.) for potential markets.

From 01-04-2005 to 30-09-2006

Medical Devices (pvt) Ltd Sialkot Pakistan
Medical equipment manufacturing and exportation

Quality Assurance Manager

- Management of quality control and assurance activities.
- Productivity enhancement by application of industrial engineering and work management techniques (lay outting, time and motion studies, lean manufacturing, 5S etc.)
- Development of standard operating procedures, process parameters, work instructions, quality assurance manual, internal quality auditing for ISO 9000:2000 & ISO 13485:2003.
- Responsible for issue and surveillance of ISO certification through coordination with 3rd party auditors.

From 01-05-2001 to 31-01-2005

Imed Instruments (pvt) Ltd Sialkot Pakistan
Medical equipment manufacturing and exportation

Production Manager

- Production planning and control.(from order receipt to the delivery)
- Supplier audit and management to ensure quality production.
- Operations management and managing customer complaints.
- Root cause analysis, taking corrective/preventive actions to avoid such reoccurrence.
- Coordinated as team member in development of customized production management software (ERP).

EDUCATION AND TRAINING

Dates (Year)

- Name and type of organization providing education and training
- Principal subjects/occupational skills covered
 - Title of qualification awarded
- Level in national classification

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PERSONAL SKILLS, COMPETENCES, HONORS AND AWARDS

MOTHER TONGUE

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

SOCIAL SKILLS
AND COMPETENCES

ORGANISATIONAL SKILLS
AND COMPETENCES

DRIVING LICENCE(S)

HONORS AND AWARDS

2016

University of Verona

Verona

Italy

Business Administration and Management

Innovation, Cultural studies, new product development, Jugaad

PhD

Doctoral

2008

Politecnico di Milano

Milan

Italy

Management, Economics and Industrial Engineering

Innovation, Industrial Engineering, Engineering Management

MSc Engineering

Post Graduate

2001

University of Punjab

Lahore

Pakistan

Metallurgy and Materials Science

Engineering materials

BSc Engineering

Graduate

[**Punjabi, Urdu**]

English

Italian

Excellent

Excellent

Excellent

Excellent

Excellent

Excellent

Team working, helpful, understanding, adjustment to new cultures and working environments, Strong interpersonal and analytical skills, flexibility to adopt new working environment and suggest positive values to improve overall efficiency.

Ability to coordinate in multi-cultural, multi-organizational and multinational environments. Always produced remarkable results while working in such environments

Yes Italian (since 2011), International driving permit (as per Geneva convention)

1995; Received Gold Medal for securing 2nd position in the college in F.Sc (Pre-Engineering) examination

1996-2001; Received full time Scholarship for studies for the whole duration of Bsc Engineering (4 years) program at University of Punjab, Lahore, Pakistan.

2006-2008; Received full time Scholarship for studies for the whole duration of Msc Engineering (2 years) program at Politecnico di Milano, Milan, Italy.

2010-2013; Received full time Scholarship for studies for the whole duration of PhD (3 years) program at University of Verona, Verona, Italy

RESEARCH PROJECTS

- 2008;** Masters Thesis "Internationalization of Small Italian Firm" an exploratory case Study of Farina Casseforme srl
Politecnico di Milano, Italy
- 2007;** Business plan (Strategic Marketing and Management of Cell Phones) for Fortune trading company, China
Politecnico di Milano, Italy
- 2007;** Management and Marketing of Innovation (Marketing and branding of Luxury Tea in markets of Europe, Asia & America)
Politecnico di Milano, Italy
- 2007;** Financial Analysis of Pakistan State oil Company, PSO
Politecnico di Milano, Italy
- 2007;** Market Analysis and strategic budgeting of Letsgo Travel Trailers
Politecnico di Milano, Italy
- 2001;** Research Project on Manufacturing of Surgical Instruments
Dr.Frigz Surgical, Pakistan
- 2001;** Project Design on Manufacturing of Centrifugal Pump Impeller
Pakistan Industrial & Technical Assistance centre, P.I.T. A.C, Pakistan

PUBLICATIONS

- 1; Syed Shan e Raza. "Jugaad – a roadmap for Innovation?" University of Verona. 2016. ([Link](#))
- 2; e Raza, Syed Shan. "Impact of user it and internet skills on online banking, input to innovative banking strategies." (2011). ([Link](#))

PROFESSIONAL TRAINING

1. Intensive course on "**Modern Foundry Practices**" From **PSQCA, Lahore**
2. Intensive course on "**Statistical Quality Control using Minitab Software**" From P.I.Q.C Lahore.
3. **ISO-9000:2000 QMS Lead Auditor** Course From P.I.Q.C Lahore (**IQCS, Singapore**)
4. One month intensive training course on "**ISO-9000**", from University of the Punjab, Lahore.
5. Intensive training course on "**Production and Operations Management**".
6. Intensive training course on "**Production Management**"
7. Intensive course on "**Statistical Quality Control using 7 Basic Tools**"
8. Intensive training course on "**Calibration of Measuring and Monitoring devices**"
9. Intensive training course on "**Productivity enhancement through TQM**"
10. Information seminar on "Understanding **WTO** Instruments: Business Implications in Leather, Sports Goods & Surgical Instruments Industries"
11. Training Course on "**Total Quality Control & 5-S-activities**"
12. Attended Seminar on "**Occupational Safety & Health**" organized by P.I.T.A.C & JICA.
13. Attended Seminar on "**Total Quality Control**" organized by P.I.T.A.C & JICA.
14. Training Course on CE marking for Medical Devices by SGS
15. Corrosion Prevention and Material Selection from **Rachna College of Engg & Tech, Gujranwala**
16. 4 Month certificate course on **Human Resource Management** from Virtual University of Pakistan