

KASHIF NAZIR

Senior corporate finance, strategy & planning professional



+971505582802 @ kashifnazir@hotmail.com ae.linkedin.com/in/kashifnazirFCA
Dubai, UAE

EXPERIENCE

Managing Partner

[BroadVision Management Consultants](#) 10/2017 - Ongoing

Dubai, UAE

A UAE based boutique consulting firm offering robust business solutions

- Heading management of overall professional service offerings, ranging from strategy, finance, tax, risk and performance management
- Providing advisory services to local groups, multinational and government clients based in GCC
- Developed strategic planning and performance management models with KPIs cascaded from corporate to business units level for reputed clients
- Implemented Enterprise Performance Management (EPM) technology solution for government client
- Engaged in advisory services on business valuations and acquisitions

[www.broadvision.me](#)

Vice President Finance & Performance Management

[Emirates Telecommunications Corp. - Etisalat](#)

07/2013 - 07/2017 Dubai, UAE

A multinational UAE based telecommunication listed company, operating in 15 countries and is 13th largest mobile network operator in the world

- Led overall management of the Finance, Accounting, Treasury, Corporate Finance and Investment activities of the Etisalat Services Holding Group
- Instituted budget alignment with strategy and assisted in cascading down strategic objectives at business unit and departmental levels through effective KPIs
- Presented financials, 5 year business plans, budgetary proposals and periodic forecasts to Management and Board of Directors
- Managed cash flows and worked closely with Banks to meet working capital and funding requirements
- Chaired various critical projects envisioning strategic growth and expansion into emerging technologies

[www.etisalat.ae](#)

Director Finance

[Emirates Telecommunications Corp. - Etisalat](#)

07/2010 - 06/2013 Dubai, UAE

- Led a team for a major spin-off of eight companies into independent legal entities under the umbrella of a holding company
- Implemented Oracle e-business Suite and Activity Based Costing (ABC) System
- Evaluated investments and business expansion opportunities and provided business and financial advice to the management
- Managed and monitored group wide cash flow and working capital requirements

SUMMARY

A seasoned corporate professional with more than 18 years of solid post qualification experience and proven accomplishments in leadership roles. Well versed with financial management, strategic planning, projects, performance and risk management

QUALIFICATION

Certified Public Accountant (CPA)

[Colorado State Board of Accountancy](#)
(No. CPA-22932)

2001 USA

Chartered Accountant (FCA)

[Institute of Chartered Accountants of Pakistan](#) (No. 3111)

1999 Pakistan

Master of Commerce (M.Com)

[Higher Education Commission](#)
(Equivalence award)

2004 Pakistan

ACHIEVEMENTS



Member of Board of Directors

Served as member of Board and Audit Committee of subsidiary companies



Hi-potential Leadership program

Selected and trained in prestigious High Potential (HiPo) leadership development program.



Chaired high powered management Committees

Headed committees on Enterprise Risk Management and strategic growth initiatives such as Hyperlocal information services, mobile money, microfinancing via mobile operator and technology commercialization.

EXPERIENCE

Manager/ Senior Manager Group Finance

Emirates Telecommunications Corp. - Etisalat

📅 03/2004 - 06/2010 📍 Dubai, UAE

- Responsible for financial reporting to management, external auditors and Etisalat Group Finance
- Analyzed trends and reported on key issues impacting financial performance
- Assisted in preparation of extensive feasibility studies on new investment opportunities and advised the top management

Finance Manager /Manager Internal Audit

Kohinoor Weaving Mills Ltd.

📅 05/2003 - 03/2004

📍 Lahore, Pakistan

A public company listed on major stock exchanges in Pakistan

- Established internal audit department as per then newly established corporate governance framework
- Played critical role in Oracle ERP implementation throughout the organization

🌐 www.kohinoormills.com

Chief Accountant

Global Commodities, Inc.

📅 10/2001 - 10/2002

📍 New York, United States of America

A New York based food distribution Co. with International operations

- Managed accounting system and prepared financial statements
- Provided analytical information on timely basis with special focus on commercial and business context.

🌐 www.globalriceusa.com

Manager Internal Audit

Nimir Industrial Chemicals Ltd.

📅 04/2000 - 09/2001

📍 Lahore, Pakistan

A public listed Co. producing chemicals for industrial use

- Established internal audit department and created process mapping of critical areas like procurement, sales, inventory and payroll

🌐 <https://www.nimir.com.pk>

Professional Trainee

PricewaterhouseCoopers (PWC)

📅 08/1995 - 10/1999

📍 Lahore, Pakistan

World's largest accounting and business consultancy firm

- Performed statutory audit and business consulting assignments of various large multinational and national companies such as;
- Coca Cola International
- Honda Cars Pakistan
- Bank of America & Credit Agricole
- Wyeth Laboratories

🌐 www.pwc.com.pk

TECHNOLOGY SKILLS

MS Excel MS Word MS PowerPoint

Oracle SAP Sun Systems

INDUSTRY EXPERTISE

Finance, accounting & taxation



Strategy & Planning



Risk Management & Internal Controls



Financial Technology



STRENGTHS



Effective Soft Skills

Strong people management, negotiation communication and presentation skills



Motivating Leadership Skills

Leading and managing teams of top professionals with proven leadership role on key projects



Advanced Technical Expertise

Expert in International Financial Reporting Standards (IFRS) and US GAAP

LANGUAGES

English Proficient ●●●●●

Urdu Native ●●●●●

Arabic Intermediate ●●●●●

TRAINING / COURSES

[Advanced Financial Modelling- Dubai](#)

[IFRS for Telecoms – Abu Dhabi](#)

[Company Valuation Modelling – Seoul, Korea](#)

[High Potential Leadership Development Program – Dubai](#)

PERSONAL

Date of Birth

May 11, 1975