

Kamran Zafar

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Career Summary

- **UAE Freelance Consultancies** **February 2018 to date**
- **Manager, Advisory Services** **February 2014 to Sep 2018**
Grant Thornton Consulting (Pvt.) Limited
- **Senior Associate** **Feb 2010 to January 2014**
Anjum Asim Shahid Rahman, Chartered Accountants

Experience in the field of **accountancy and management consultancy** with major focus on Corporate Finance, Strategy & Business Plan, Public Private Partnerships, Mergers & Acquisitions, Portfolio Management, Due Diligence, Valuations, Financial Modeling, Feasibility Studies, Customized Researches for SME and Microfinance, Business Development and Business Risk Services including Monitoring & Evaluation, Procurement and Supply chain Management.

Achievements

- Over number of assignments in Strategy and Business Planning, customized researches for SME and Microfinance sector, Corporate Finance, M&A, Due Diligence and Valuations, Business Risk Services and Procurement & Supply Chain Management.
- **Successfully completed a number of accounting, bookkeeping, developing policies and procedures and tax advisory related assignments including submission of income tax and VAT returns.**
- Business Development including officiating bids, knowledge management, resource planning and pricing strategy.
- Achieved Dean Honored Award from Capital University of Science and Technology on the successful and remarkable completion of MS Finance.
- Research paper providing empirical evidence on the impact of Information Communication Technology on Economic growth of Asian Countries for the period 2005 to 2015.

Computer Skills and Trainings

- Hands-on experience in MS Office Suite, financial modeling and spreadsheet computation in Microsoft Excel, Report writing in Microsoft Word, Project Planning & Management in Microsoft Project, Flow Charting in Microsoft Visio and making presentations in Microsoft Power Point.
- Completed Oracle Financials course and hands on experience on customized ERP Finance, Procurement and HR modules.
- Hands-on experience on SPSS and E-views for primary and secondary data analysis.
- Hands-on experience on QuickBooks/Peachtree for bookkeeping, accounting and financial reporting.
- Conduct of numerous training workshops as workshop moderator on Financial and Procurement Capacity Building of various Community Organizations under USAID and World Bank mandates

Education

- **CPA Canada (in progress)**
- **MS Finance (2017)**
Capital University of Science & Technology
- **ACCA Member (2013)**
Association of Chartered Certified Accountants, UK

Strategy and Financial Advisory Experience

- Team member for a World Bank project on development of Pakistan Disaster Risk Financing Strategy
- As research specialist carrying out market research for Pakistan Microfinance Network relating to warehouse receipt financing and value chain analysis of major agriculture commodities in Pakistan (on-going).
- Advised National Highway Authority in restructuring their financial statements, public private partnerships and also provided bids evaluation support.
- Project Manager and Research Analyst for development of product programme and operating manual for female entrepreneurship programme of FINCA microfinance bank.
- Project Manager and Research Analyst for Client need assessment and segmentation research for product development and implementation at FMFB. Project funded and solicited by JICA.
- Business rethink strategy for Ubank microfinance bank on behalf of PTCL Board for restructuring branchless banking operation in Pakistan.
- Acted as research analyst for the development of financial and commercial feasibility for liquid carbon dioxide production plant, by Mari Petroleum, a leading oil and gas company in Pakistan.
- Team member for development of strategy and business plan for re-gaining the standard of Ghulam Ishaque Khan Institute, as a centre of excellence for science and technology in Pakistan.
- Team member for development of business plan and strategy for Pakistan Gems and Jewellery Development Company, a Ministry of Industries Pakistan project.

Corporate Finance

- Valuation of one of the largest textile spinning and integrated unit of Pakistan by the name of Dagra Textile. **(Estimated transaction size: USD 100 MN)**
- Team member for sell side advisory for sale of banking operations sponsored by a leading financial group of UAE. **(Estimated deal size: USD 45 MN)**
- Team member for the buy side due diligence of Witribe Pakistan operations for a leading telecommunication group based in UK. **(Estimated deal size: USD 75 MN)**
- Team member for buy side advisory services to OGDCL board in increasing its shareholding in Mari Petroleum Company Limited (MPCL) by 18.39% **(Estimated deal size: USD 300 MN)**

Business Risk Advisory

- Developed standard operating manuals for Ghulam Ishaque Khan Institute of science and technology, for accounting, finance and procurement.
- As part of International Procurement Advisor team to Pakistan Electric Power Company (PEPCO), initiative funded by World Bank, developed a comprehensive procurement manual for PEPCO, NTDC and DISCOs.
- Developed comprehensive procurement guide for the Partner Organizations of Pakistan Poverty Alleviation Fund (PPAF)
- Developed simplified financial management, procurement and HR manual for the community based organizations implementing USAID Citizen Voice Programme.

Monitoring and Evaluation Experience

- Being Project Coordinator and Financial Expert responsible for the Third Party Validation of a European Union funded community driven livelihood development (CDLD) programme (being implemented in 12 districts of KPK during FY 2014-15 to June 2020) for ensuring policies & procedures compliance including financial and procurement, risk assessment, fund flow mechanism and technical evaluation of approved infrastructure schemes (on-going).
- Project Manager for undertaking Third Party Validation of Operational Subsidy being provided by the Government of Punjab to CNG Bus Operators in six big cities in Punjab. The assignment is extended for a period of 3 years with periodic input of six monthly ridership surveys and subsidy assessment.
- Team member for undertaking Public Expenditure Tracking Survey (PETS) of 16 selected public sector universities to analyse and critically evaluate the level of execution & utilization of budgets at each level of the flow of funds (World Bank funded project)

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- Team member for undertaking end of project evaluation of M-Check project in Baluchistan (using OECD DAC) criteria funded by multi donor fund, implemented by Mercy Corps Pakistan.
- Conducted Work Force Analysis of Community Midwives in 4 Provinces of Pakistan
- Project Manager for undertaking End Project Evaluation of grant provided by Pakistan Poverty Alleviation Fund (PPAF) to Change in Education for rehabilitation of Government schools in Sindh.
- Team member for JICA and IDA's First Additional Funding for Performance Audit of Third Partnership for Polio Eradication Programme in Pakistan. Performance audit report will be used for assessing efficiency of Pakistan Polio Programme and in turn conversion of Loan to Grant by Bill and Melinda Gates Foundation
- Carried out Pre & Post Award Assessments (focusing on Governance, Procurement, Financial Management and Human Resource) of more than 25 Grantees (pan Pakistan) under five year USAID funded Citizens' Voice Project.

Procurement Specific Experience

- As procurement expert assisting the team in the review of procurement process followed by GoKP in selecting Social Mobilization Partners in 12 districts of KP for implementing their community driven development programme.
- As procurement expert carried out Ex-post Procurement Review of Contracts for World Bank funded Projects under Pakistan Portfolio during FY 2014.
- As Procurement Expert carried out Procurement Post Review of more than 40 Implementing Partners (IP's) of Pakistan Poverty Alleviation Fund (PPAF).
- As Project Coordinator and Procurement Expert involved in procurement capacity building of 114 Implementing Partners (IP's) of Pakistan Poverty Alleviation Fund (PPAF) under world Bank Mandate.
- As Procurement Associate carried out procurement assessment of Water Sector Capacity Building & Advisory Services Project (WCAP) implemented by Project Management & Policy Implementation Unit of The Ministry of Water and Power.
- Team member for providing procurement advisory support to Pakistan Electric Power Company (PEPCO) including capacity building and on-job training

Customized Researches based on primary/household surveys

- House Hold Survey in six districts of KPK (Peshawar, Mardan, Swat, D.I.Khan. Kohar & Mansehra) to identify Out of School Children (OOSC) and eligible private schools
- House Hold Survey in Six Districts of Punjab (Khanewal, Bahawalpur, Sheikhpura, Mianwali, Pakpattan, Sargodha) to identify Out of School Children (OOSC)
- Poverty scorecard Survey for 5 FATA Agencies sponsored by Benazir Income Support Program