

Ajaz ul Haque, CPA, CA

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Resume

Profile:

Financial Industry Professional with a proven track record of successful transactions in Canada, South Asia & Europe. Experience of consulting assignments with The World Bank on development funding. Extensive Asset Management Experience. Led advisory teams to complete successful private equity, venture capital and other deals. Corporate advisory services carried out in UK leading to listing of small and medium organizations to London Stock Exchange. A senior Chartered Accountant commencing career with Price Waterhouse & Co in the City of London, UK.

Professional Qualifications:

- CPA, CA, Canada,
- FCA, England & Wales (resigned 2008).

Experience:

- From 2017 to Jan 219** **Group Managing Director, Yousuf Dewan Companies, Karachi Pakistan.**
Overseeing this multi-dimensional leading industrial group comprising several divisions including auto assembly, cement, sugar, ethanol etc. employing 4,000 workers, reporting to Chairman.
- From 2002 to 2017** **Financial Advisor, Industrial Alliance Securities Inc. a component of Industrial Alliance Group (a leading Canadian Wealth Management Firm with Assets under Administration in excess of \$100b. Providing financial planning services, structuring investment portfolios and managing investments for high net worth clients.**

- Wealth & Asset Management for high net worth clients
- Structuring investment portfolios based on client age, need, income requirement or capital accumulation.
- Raising debt finance for a brokerage firm and an automobile component maker in Toronto
- Frequent participation in Warren Buffet's (Berkshire Hathaway) annual meetings in Nebraska, Omaha.

From 1997 to 2002	CEO, Bay Canadian Financial Services Ltd., Toronto. Corporate Finance Services to small and medium Sized Canadian companies, procuring venture capital financing, debt structuring and procurement.
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Transactions included:

- Raised venture capital funding for a technology firm, procured debt finance for a consumer goods distributor. Advised Dewan Group of Pakistan re financial feasibility of an automobile (Hyundai) Assembly plant. Raised and structured debt syndication, placed private equity with institutional investors.
- Assisted **J P Morgan** in a bid to procure appointment as General Advisor on Privatization to Pakistan Privatization Commission.
- Advised UBL on reorganizing distressed debt, the mandate included establishing viable debt levels

From 1993 to 1997	CEO, Trust Securities & Brokerage Ltd. Lahore. A leading emerging market brokerage firm Specializing in Corporate Finance and brokerage services to institutional clients especially international fund managers and investment banks including Lehman's, Morgan Stanley, Barings, Morgan Grenfell
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Corporate Finance transactions included:

- Private Equity placement for a telecom company with investors in London, England
- Procurement of debt financing for a new cement company
- Privatization Advisory services to Privatization Commission

From 1982 to 1993	Partner, Meddings & Co. Chartered Accountants , London, England. The firm specialized in listing small to medium sized companies to the London Stock Exchange. Also, extensive advisory work relating to British Government's Financial initiatives in Northern Ireland.
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From 1977 to 1982	Senior Vice President & CFO, Habib Bank Ltd. Karachi Highlight: Established a joint venture bank in Nigeria. Recruited from Toronto to head Finance Division of world's 90th largest bank at the time. Managed over 400 staff, extensive involvement with overseas expansion in Europe, Middle East and North America
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- Recent Articles:**
1. Why Pakistan should not seek IMF funding.
 2. How to pull Pakistan out of the current economic mess.
 3. IMF Funding, a recipe for disaster
 4. Losing billions to Havela

Served for seven years on the Board of Trillium Hospital Foundation, Mississauga, Ontario, Canada.
2007 - 2008 Member, Canada Cricket Association Committee for the World Cup.